



GELLER GROUP, LLC
BENEFIT CONSULTANTS

HOW MUCH Should You Be CONTRIBUTING?

Have you ever wondered if you're saving enough for retirement? Is there a specific percentage or dollar amount you should be contributing? To answer that question, you need to ask a few others.

What are your expectations?

What type of retirement lifestyle are you planning? If your vision of retirement includes lots of travel or expensive hobbies, you'll need to save more to finance your lifestyle than if your tastes are simpler. Similarly, if you'd like to retire early, you should plan to have additional savings to cover your expenses.

Will you have income from other sources?

Social Security isn't meant to be your only source of retirement income, but it can serve as a supplement to your savings. Check your Social Security statement for an idea of what your benefit may be. If you intend to work after you retire from your main job, it's okay to factor those earnings into your financial picture. But life is unpredictable, so you'll still want to have adequate savings.

How much will you need?

Once you've thought more about the kind of retirement you want, you'll be ready to set a savings goal. Basically, your goal should be the total amount of money you estimate you should have on hand when

Going from Zero to \$100,000

If Investment Return* Is:	Monthly Contribution			
	3%	5%	7%	9%
10 Years	\$716	\$644	\$578	\$517
20 Years	\$305	\$244	\$192	\$150
30 Years	\$172	\$121	\$82	\$55
40 Years	\$108	\$66	\$39	\$22

* Refers to average annual total return, compounded monthly. This is a hypothetical example used for illustrative purposes only. It does not represent any specific investment product and does not include any investment fees and expenses. A single compounded rate of return is unlikely, as rates will vary over time, particularly for long-term investments. Withdrawals of tax-deferred accumulations are subject to ordinary income tax, and withdrawals prior to age 59 1/2 may be subject to an additional 10% federal penalty. Source: NPI

you retire. To set a goal, you will have to make certain assumptions about the expected growth rates of your investments, inflation, and how long you'll be retired. Be sure to use any plan-provided tools that are available to help you calculate a savings goal. You also may want to talk with a professional advisor.

How much time do you have?

The more years you have left to save, the less you'll need to set aside each month to reach your goal. If you didn't get an early start on saving, starting now to do more for your future is the next best thing. Once you're used to paying yourself first by saving in your employer's plan, you can add more to your retirement savings

by increasing your contribution whenever you can (within the limits of your plan). For example, you might want to contribute part of any pay increases you receive. At least once a year, check your progress against your goal and adjust your contribution amount if necessary.

GELLER GROUP, LLC
462 SEVENTH AVENUE
NEW YORK, NY 10018-7439
(800) GELLWIN
GELLWIN@GELLERGROUP.COM
GELLERGROUP.COM

Adding BONDS to the MIX

Got bonds? Some might say that building a portfolio without including bonds is a little like eating cereal without milk.

Bonds can help diversify a portfolio — and that's important since diversification is an effective risk control strategy. (Diversification does not ensure a profit or protect against loss in a declining market.) Stocks and bonds tend to perform differently under various market conditions, so investing in both asset types can potentially help balance overall portfolio risk.

Bond Fund Basics

You may not be able to invest directly in individual bonds through your retirement plan. But you probably can invest in bond funds (or portfolios). A bond fund is a professionally managed collection of bonds, and there are several different types. Some invest only in U.S. government bonds, others specialize in corporate bonds, while others hold both types. Some funds hold only bonds with short maturities, others hold longer term bonds. Blended maturity funds also exist. (Maturity refers to the date the bond issuer repays the investor.)

One thing to keep in mind about bond funds: They don't mature. Fund managers often sell bonds before maturity and buy different bonds. When bonds in a fund's portfolio reach maturity, the proceeds are reinvested in other bonds.

Corporate Bond Funds

Since there's a chance that corporate issuers may "default," corporate bonds

are riskier than government bonds. Default occurs when a bond issuer doesn't pay the promised interest to bond holders or fails to repay principal when the bond matures.

Before investing in a corporate bond fund, check the prospectus to find out the fund's policy regarding credit risk. Many funds seek to control risk by buying only bonds that receive high ratings for quality from major ratings agencies, such as Moody's and Standard & Poor's.

U.S. Treasury Bond Funds

Treasury bond funds or portfolios hold debt issued by the United States government. Backed by the full faith and credit of the U.S. government, Treasury bonds are less risky and usually pay lower interest rates than corporate bonds.

A Word About Interest Rates

The *market value* of a bond can change at any time due to different economic factors. So investors who sell bonds before maturity might receive more or less than they initially paid. Although bond funds don't mature, their share values also vary.

Bond values are sensitive to interest rates. If interest rates have changed since a bond was issued, the market value of the bond in the secondary market will be affected. When market interest rates fall, the prices of existing bonds usually rise. Investors are willing to pay more for them because they offer higher interest rates than new bonds. The opposite occurs when interest rates rise. Longer maturity bonds tend to be more price sensitive to market conditions than short-term bonds.



This newsletter is designed to provide useful information about retirement plans and investing your plan account savings. This is an advertisement prepared by NPI for the use of the sender. While the information contained herein was obtained from reliable sources, it cannot be guaranteed as to completeness or accuracy. Before acting on any of the information provided, consult your professional advisor.